OMB NO.1124-0002

| 、 | | For Six | Month Period Ending | 01/31/2010 (Insert date) | - | • | |
|---------------|--|---|-----------------------------|------------------------------|-------------------|--|----|
| | | | I - REGIS | STRANT | | | |
| • • | me of Regist | | | (b) Registration No 2360 |). | | |
| 52 SU M | 201 BLUE LÀ JITE 670 IIAMI, FL 331 | 26 | | | | | |
| , | | nange in the information | previously furnished | in connection with the | e following: | | |
| | (1) I (2) | n individual: Residence address(es) Citizenship Occupation | Yes | No | | 201 CRM | |
| 1 | (1) | n organization: Name Ownership or control Branch offices | Yes | No 🗷 No 🗷 | | 2010 MAR 15 RM/ISS/REGIS | |
| , | (c) Exp | lain fully all changes, if a | any, indicated in item | s (a) and (b) above. | · | 2010 MAR 15 AM 11: 39 CRM/ISS/REGISTRATION UNIT | |
| | | | | ٠ | , 3 | | |
| 2 72 | | | · | OMIT RESPONSE TO | | | |
| 3. If you | have previou | usly filed Exhibit C1, stat | e whether any change Yes | es therein have occurr No | red during this 6 | month reporting period | l. |
| 1 | If yes, have y | ou filed an amendment t | o the Exhibit C? | Yes 🗌 | No 🗆 | | |
| : | If no, please | attach the required amen | dment. | | | · | |
| | | NIA | | | | | |

¹ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, National Security Division, U.S. Department of Justice, Washington, DC 20530.)

| 4. (a) Have any persons period? | ceased acting as partners, office Yes \(\sum \) No \(\sum \) | rs, directors or similar officia | Is of the registrant during | this 6 month reporting |
|---------------------------------|--|----------------------------------|--|--|
| If yes, furnish the foll | owing information: | | | |
| Name | Posit | ion | Date cor | nection ended |
| (b) Have any persons | become partners, officers, direct | ors or similar officials during | this 6 month reporting p | period? |
| If yes, furnish the foll | owing information: | 3 | | |
| Name | Residence address | Citizenship | Position | Date assumed |
| | | | | |
| | | | | |
| 5. (a) Has any person n | amed in item 4(b) rendered service Yes No No | ces directly in furtherance of | the interests of any foreig | gn principal? |
| If yes, identify each s | uch person and describe his servi | ce. | | |
| NIA | | | • | |
| | ees or individuals, who have filed ne registrant during this 6 month | | | employment or |
| If yes, furnish the foll | owing information: | V. | | |
| Name | Position or co | onnection | Date terminated | |
| RUBY HENRY | SNR. MARKET | ING REPRESENTATIVE | SEPT 30, 2009 | • . |
| . * | | | | |
| or will render serv | th reporting period, has the registices to the registrant directly in firelated or similar capacity? Yes | ortherance of the interests of | n any other capacity, any any foreign principal(s) i | persons who rendered n other than a clerical or |
| If yes, furnish the foll | owing information: | | | |
| Name | Residence address | Citizenship | Position | Date assumed |
| | | | | |
| | | | | |
| 6. Have short form regi | stration statements been filed by | | | supplemental statement? |
| If no, list names of p | ersons who have not filed the rec | Yes No No quired statement. | L.J | |

NIA

II - FOREIGN PRINCIPAL

| 7. Has your co | onnection with any foreign principal Yes \square | ended during this 6 mo | nth reporting period? | , | |
|----------------|---|----------------------------|-------------------------------|------------------------------------|---------|
| If yes, furnis | sh the following information: | , | | | |
| Name of fo | reign principal | · | Date of | termination | • |
| | | | | | |
| | | - | | · | |
| | | | | | |
| | | | | | |
| 8. Have you a | equired any new foreign principal ² | during this 6 month repo | rting period? | | |
| - | Yes 🗌 | No 🗷 | | | |
| | sh the following information: | | | | |
| Name and | address of foreign principal | | Date ac | quired | |
| • | | | | | |
| | • | | | | |
| | | | | | |
| | | | | | |
| | to those named in Items 7 and 8, if a | any, list foreign principa | ls² whom you contin | ued to represent during the | 6 month |
| reporting pe | | | | | |
| NOTAFFER | · | | • | | |
| | | • | | | |
| | | | · | | |
| | | | | | - |
| | , | | | | |
| 10. EXHI | BITS A AND B | | \ | | |
| (a) | Have you filed for each of the no | ewly acquired foreign pr | incipals in Item 8 th | e following: | |
| · | Exhibit A ³ Yes | □ No □ | | | |
| | Exhibit B ⁴ Yes | □ No □ | NIA | | `, |
| | If no, please attach the required | exhibit. | | | |
| (b) | Have there been any changes in represented during the 6 month p | | eviously filed for any Yes | y foreign principal whom y No 🏻 | ou |
| | If yes, have you filed an amendn | nent to these exhibits? | Yes | No 🗌 | |
| | If no, please attach the required | amendment. | NIA | | |

² The term "foreign principal" includes, in addition to those defined in Section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9).) A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the

The Exhibit A, which is filed on Form NSD-3 (Formerly CRM-157), sets forth the information required to be disclosed concerning each foreign principal.

The Exhibit B, which is filed on Form NSD-4 (Formerly CRM-155), sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

| 11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement? Yes No |
|--|
| If yes, identify each such foreign principal and describe in full detail your activities and services: Jamaica Tourist Board conducted sales calls on travel agents, tour operators and incentive houses. The Board also visited airlines and group planners to encourage and educate their employees on travel to Jamaica. Educating these groups will ensure a better understanding of the destination product, thereby assisting the agent or planner in closing a sale for a client's vacation or group incentive meeting in Jamaica. The Board participated in trade and consumer shows during this 6-month period and travel agents were hosted at seminars and blitzes throughout the United States. They were also hosted on familiarization (Fam) trips to Jamaica for site inspection tours of the hotels and attractions being marketed to visitors in the resort areas of Montego Bay, Ocho Rios, Negril, Port Antonio, Kingston and the South Coast. Jamaica brochures, DVD's and videos were distributed at all events listed on the CALENDAR OF ACTIVITIES attached. |
| 12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity 3 as defined below? Yes \(\Boxed{\Boxes}\) No \(\Boxed{\Boxes}\) |
| If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates and places of delivery, names of speakers and subject matter. |
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| |
| 13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No No No No No No No No |
| If yes, describe fully. |
| |
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| • |

⁵ The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

| 14. (a) | RECEIPTS -MONIES During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, or 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No | | | | | | | |
|---------|--|--|--|--|---|--|--|--|
| | If no, explain why. | | | | | | | |
| | • | | | | | | | |
| | ¥ | | | | | | | |
| | • | | | | | | | |
| | | | | | , | | | |
| | If yes, set forth below | in the required detail | and separately for each foreign | gn principal an account of s | uch monies. | | | |
| | Date | From whom | Purpose | | Amount | | | |
| | AUGUST 1, 2009 - JANUARY 31, | PLEASE SEE ATTACHED | | | | | | |
| | 2010 | BREAKDOWN | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | • | | | |
| | | • | | | | | | |
| | | • | | | | | | |
| | | | | • | | | | |
| | | | | | \$1,227,980.22 Total | | | |
| | | | | | Total | | | |
| (b) | | | you received, as part of a fun f this statement? Yes | d raising campaign ⁷ , any m No 🗵 | oney on behalf of any | | | |
| | If yes, have you filed | an Exhibit D8 to your | registration? Yes | No 🗌 | | | | |
| | If yes, indicate the da | te the Exhibit D was fi | led. Date | | | | | |
| (c) | RECEIPTS - THINGS During this 6 month r named in Items 7, 8, 6 Yes \(\scale \) No | reporting period, have yor 9 of this statement, or | you received any thing of val or from any other source, for | ue ⁹ other than money from or in the interests of any su | any foreign principal sch foreign principal? | | | |
| | If yes, furnish the foll | owing information: | | | | | | |
| | Name of foreign principal | Date received | Description of thing of value | Purpose | | | | |
| | | | | | | | | |

^{6, 7} A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e).)

8 An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.

9 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

| i. (a) | During this 6 mo | S – MONIES nth reporting period, have y | you | | • | | | |
|--------|----------------------------------|---|---------------------|-------------------|---------------|-------------|----------|----------------------|
| | (1) disbursed or 9 of this state | expended monies in connectment? | ction with activity | on behal Yes 🗷 | | gn princip | al nam | ed in Items 7, 8, or |
| | (2) transmitted n | nonies to any such foreign | principal? | Yes [|] No | × | | |
| | If no, explain in t | full detail why there were n | o disbursements | made on l | behalf of any | foreign pri | incipal. | |
| | • | low in the required detail a d, if any, to each foreign pr | | each fore | ign principal | an account | t of suc | ch monies, including |
| | Date | To whom | Purpose | | | | | Amount |
| | | | | | | | | |

| During this 6 n | | ave you disposed of anything ny foreign principal named i | | |
|------------------------------------|------------------------------|---|-------------------------------|---------------------------------|
| If yes, furnish | the following information | : | | |
| Date disposed | Name of person to whom given | On behalf of what foreign principal | Description of thing of value | Purpose |
| | | | | |
| | | | | |
| | | · . | | |
| | | | | |
| | • | , | | • |
| | | | | |
| | | | | |
| | | | | |
| During this 6 n other person, n | nade any contributions of | ave you from your own fund money or other things of va on, convention, or caucus he | lue11 in connection with an e | election to any political offic |
| If yes, furnish | the following information | ı: | | |
| Date | Amount or thing of value | Name o political organizati | | Name of candidate |
| | S | • | | |

V - INFORMATIONAL MATERIALS

| 16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials ¹² ? Yes No No No No No No No No |
|---|
| IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V. |
| |
| 17. Identify each such foreign principal. |
| JAMAICA TOURIST BOARD |
| |
| |
| |
| |
| 18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to |
| finance your activities in preparing or disseminating informational materials? Yes \(\sigma\) No \(\overline{\text{\text{\text{\text{No}}}}\) |
| If yes, identify each such foreign principal, specify amount, and indicate for what period of time. |
| |
| |
| |
| |
| |
| 19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following: |
| ☐ Radio or TV |
| ★ Advertising campaigns Press releases Pamphlets or other publications Lectures or speeches |
| ☐ Other (specify) |
| 20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups: |
| ☐ Public officials ☐ Newspapers ☐ Libraries |
| ☐ Legislators ☐ Editors ☐ Educational institutions |
| Government agencies Civic groups or associations Nationality groups |
| ☑ Other (specify) TRAVEL TRADE |
| 21. What language was used in the informational materials: |
| English ☐ Other (specify) |
| 22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes No No |
| 23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act? |
| Yes No No No No |

¹² The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

VI - EXECUTION

In accordance with 28 U.S.C. §1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

| (Date of signature) | (Type or print name under each signature 13) |
|----------------------|--|
| 3 12 10 | Alpor |
| | |
| | DONALD DAWSON |
| | : |
| | |
| | |
| | |

CRM/ISS/REGISTRATION UNIT

UNITED STATES DEPARTMENT OF JUSTICE FARA REGISTRATION UNIT NATIONAL SECURITY DIVISION WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your Supplemental Statement:

| 1. form | ₹ | ver to Item 16 of Sec D-64-Supplemental | ction V (Informational Materials – Statement): | page 8 of Form CRM-15 |
|------------|-----------------------------------|--|--|--|
| | YES | X | or NO | |
| (If yo | our answer to c | question 1 is "yes" d | o not answer question 2 of this form | m.) |
| 2. | Do you diss | seminate any materia | al in connection with your registrati | ion: |
| | YES | Χ | or NO | |
| films | | | lease forward for our review copies, press releases, etc. which you have | |
| | Inglure | | 3 12 10 Date | 2010 MAR 15 AM IT: 39 CRM/ISS/REGISTRATION UNIT |
| Pleas | Se type or print atory on the lin | | | AM II: 39 RATION UNIT |

DEPUTY DIRECTOR SALES

JANAGA

ATTACHMENT 14 (a)

RECEIPTS – MONIES: JTB Miami, FL (for 6-month period ending JANUARY 2010)

| <u>DATE</u> | FROM WHOM | PU | RPOSE | AMOUNT (US\$) | |
|----------------|--|----------|---------|---------------|----------------|
| | Jamaica Tourist Board 64 Knutsford Boulevard Kingston 5 Jamaica, W.I. | | | | |
| AUGUST 2009 | Ge | eneral O | peratin | g Expenses | 128,501.26 |
| SEPTEMBER 2009 | , | 66 | u | tt. | 140,408.36 |
| OCTOBER 2009 | | " | u | tt. | 481,171.32 |
| NOVEMBER 2009 | | , " | u | 46 | 162,865.66 |
| DECEMBER 2009 | | u | u | | 113,177.62 |
| JANUARY 2010 | | | " | u . | 201,856.00 |
| | OB THE BY THE WHIT | | TAL | | \$1,227,980.22 |



ATTACHMENT 15 (a)

<u>DISBURSEMENTS – MONIES: JTB Miami, FL</u> (for 6-month period ending JANUARY 2010)

| DATE | <u>PURPOSE</u> | AMOUNT (US\$) | |
|----------------|----------------------------|-------------------|--|
| | | | |
| AUGUST 2009 | General Operating Expenses | 128,880.44 | |
| SEPTEMBER 2009 | u u u | 131,506.45 | |
| OCTOBER 2009 | . u u u | 369,308.16 | |
| NOVEMBER 2009 | | 262,030.95 | |
| DECEMBER 2009 | u u u | 158,741.60 | |
| JANUARY 2010 | | <u>110,776.79</u> | |
| | | \$1,161,244.39 | |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target | Qty/Type |
|--------------------------------------|--------------------|----------------|---|-----------|----------------|--------|-----------|
| This earlibean | Hardord, CT | 8/11/2009 0:00 | This event is in its 4th year and showers west Indian culture, music and culsine to the greater Heriford community. The JB will participate with a booth and partner with hotelies to have a "lamate Section". | Northeast | Woolcock | 1500 | Consumers |
| Missouri State Town & Country Fair | Washington, MO | 8/5-9/2009 | JTB will partner with Apple Vacations and Time to Travel at this large consumer show which draws attendees from many sorrounding states. | Midwest | Christie | 120000 | Consumers |
| Jamales Me Gray Promotion (25 weeks) | Fairfax, WA | 8/6/2009 0:00 | Great networking consumer promotion which will attrest approx. 200 working professionals each week from the Northern Virginia, DC and Southern Maryland areas. Every Thursday of the month starting May through October, this event will take place at the Hyatt Fefr Lakes Hotel in Virginia. Activities will include a live reggae band and Carlbbean cultine to create a tropical atmos-phere. Air Jamaica will partner with JTB for this 25-week promotion. | Northeast | Harper | 200 | Consumers |
| Jamaica Independence Ball 2009 | New York, NY | 8/8/2009 0:00 | JTB will sponsor this annual event hosted by the Ja. Independence Celebration Foundation by purchasing a corporate table. NE marketing staff will attend along with invited travel partners. | Northeast | King/Sinclair | 500 | Consumers |
| Interline Travel Pair | Atlanta, GA | 8/11/2009 0:00 | Travel show designed specially for Delia Alfilines aliport employees which presents an excellent apportunity to promote the Jamales product. | South | Bronstorph | 500 | Trede |
| Destination Training - Atlas Travel | Ft. Lauderdale, FL | 8/12/2009 0:00 | Update reservation agents on the destination product. | South | Henry | 5 | Agents |

2010 MAR 15 AM 11: 41

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target Qty/Type |
|--|--------------------|----------------|--|-----------|----------------|-----------------|
| MPI - SEC (Meeting Professionals Intil - SE Chapter) | Memi, A | 8/13-15/2009 | © Georgio Meeding Plenners Inil - Summer Educational Alliance Provides educational resources and networking business provides for the meeding professional. Opportunity to educate this membership on the groups and incentives market to Jamaica. | Groups | Bullock: | 500 Planners |
| Destination Training - GoGo Worldwide Vacations | Ft. Lauderdale, FL | 8/13/2009 0:00 | Update reservation agents on the Jamaica product. | South | Henry | 12 Agents |
| Jamaica Ma Grzy Promotion (25 weeks) | Fellriex, WA | 8/13/2009 0:00 | Great networking consumer promotion which will attract approx. 200 working professionals each week from the Northern Virginia, DC and Southern Maryland areas. Every Thursday of the month starting May through October, this event will take place at the Hyett Fair Lakes Hotel in Virginia. Activities will include a live reggae band and Caribbean evisine to create a tropical atmosphere. Air Jameica will partner with JTB for this 25-week promotion. | Northest | Harper | 200 Consumers |
| CTO/ASTA New England - Jamaica Presentation | Boston, MA | 8/13/2009 0:00 | Great opportunity to update the membership of both these organizations at one sitting. Agents from Massachusetts, New Hampshire and Rhode Island will attend in strong numbers. | Northeast | Woolcock | 60 Agents |
| Mellow Musroom Promotion | Delizy Beadi, AL | 8/14/2009 0:00 | In a promotion infilitied by Ruder Finn, ITB promoted the destination at the Mellow Mushroom Pizzerla Restaurant in Broward County. Customers had the opportunity to win a prize trip to Janualee and visit the newly launched Jark Well. | South | Henzy | 150 Consumers |
| Virtuoso Travel Mart | Las Vegas, NV | 8/16-21/2009 | Opportunity to network with more than 1,200 members and 1,400 suppliers at this key annual event. | West | Rose | 2600 Agents |
| Washington Bridal Showerse | Baltimore, MD | 8/16/2009 0:00 | Event with great potential to increase the wedding and honeymoon business from the Virginia market to Jamelea. | Northeast | Harper | 500 Consumers |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target | Qty/Type |
|---|------------------|------------------|--|-----------|---------------------------------------|--------|-----------|
| Destination Training - GoGo Worldwide Vacations | Orlando, FL | 8/19/2009 0:00 | Update reservation agents on the Jamaica product. | South | Wright | 7 | Agents |
| Funjet Vacations Fall Show | Minneapolis, MN | 8/19/2009 0:00 | Annual Fall/Winter product launch by this tour operator to | Midwest | Bucknor | 250 | Agents 👯 |
| | | | highlight their Winter 2010 product offerings. | | ^ | *** | |
| | | | | | | | |
| Destination Training - Liberty Travel | Hollywood, FL | 8/20/2009 0:00 | Update reservation agents on the Jamaica product. | South | Henry | 8 | Agents |
| Jamaica Me Crazy Promotion (25 weeks) | Fairfax, VA | 8/20/2009 0:00 | Great networking consumer promotion which will attract | Northeast | Harper | 200 | Consumers |
| | | | approx. 200 working professionals each week from the | | | | |
| | | | Northern Virginia, DC and Southern Maryland areas? Every | | | | |
| | | | Thursday of the month starting May through October, this | | | | |
| | | * | event will take place at the Hyatt Fair Lakes Hotel in | · · | | | |
| | | | Virginia. Activities will include a live reggae band and | | | | |
| | | | Caribbean cuisine to create a tropical atmos-phere. Air | | | | |
| | | | Jamaica will partner with JTB for this 25-week promotion. | | | | |
| | | | | | (A) | | |
| Funjet Vacations Fall Show | Chicago, IL | 8/20/2009 0:00 | Annual Fall/Winter product launch by this tour operator to | B A : do | , , , , , , , , , , , , , , , , , , , | | |
| Tunjet Vacations Fair Snow | Criicago, iL | 6/20/2009 0.00 | highlight their Winter 2010 product offerings. | iviiawest | Bucknor | 250 | Agents |
| | | 1 1 1 1 | inginight their whiter 2010 product offerings. | | | | |
| 6th Annual New York Call | East Meadow, NY | 8/22/2009 10:00 | Jamaica will be the sole tourist destination represented at | Northeast | Sinclair | 30000 | Consumers |
| | | | this community faith-based multi-cultural event. The | | S. C. C. | 1 | |
| | | | mission of the NY Call is to unify people of all backgrounds | | | | |
| | | | while breaking down cultural, racial and denominational | | | | |
| | 1 A. C. | | barriers through continual fellowship during this annual | 7.3 | | | |
| | | | inspirational outing tageted to the entire family. It is one | | in the second | | |
| | | | of the biggest events in this area and will feature | | | | |
| | | | motivational speaking, music and food. The JTB and Air | | | | |
| | | | Jamaica will join forces to market the destination with | | | | |
| | | | Grace Kennedy providing refreshments. | | | £ | |
| | | | | | | | |
| | | | | | | | |
| Philadelphia Caribean Festival | Philadelphia, PA | 8/23/2009 11:00 | 1 | Northeast | Senior | 5000 | Consumers |
| | | | American consumer base looking for vacation specials. | | ! ! | 1 | <u> </u> |
| | i 4 | <u> </u> | | | ا | | ļ |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target | Qty/Type |
|---|-----------------|----------------|---|-----------|------------------|--------|-----------|
| Incentiveworks (formerly CMITS) | Toronto, CANADA | 8/24-27/2009 | Annual conference/trade show targeting the Canadian meeting/incentive planner and travel professional. | Groups | Bullock/Hamilton | 2000 | Buyer |
| Funjet Vacations Fall Show | St. Louis, MO | 8/24/2009 0:00 | Annual Fall/Winter product launch by this tour operator to highlight their Winter 2010 product offerings. | Midwest | Bucknor | 250 | Agents |
| AAA Destination Specialist Caribbean Class | Hayward, CA | 8/25/2009 0:00 | Opportunity to update agents on the product. | West | Holland | 20 | Agents |
| Funjet Vacations Fall Show | Milwaukee, WI | 8/25/2009 0:00 | Annual Fall/Winter product launch by this tour operator to highlight their Winter 2010 product offerings. | Midwest | Bucknor | 250 | Agents |
| Connect Marketplace 2009 | Las Vegas, NV | 8/27-30/2009 | Appointment-based trade event for the SMERF (Social, Military, Educational, Religious, Fraternities) market: | Groups | Clarke | 500 | Planners |
| Jamaica Me Crazy Promotion (25 weeks) | Fairfax, VA | 8/27/2009 0:00 | Great networking consumer promotion which will attract approx. 200 working professionals each week from the Northern Virginia, DC and Southern Maryland areas. Every Thursday of the month starting May through October, this event will take place at the Hyatt Fair Lakes Hotel in Virginia. Activities will include a live reggae band and Caribbean cuisine to create a tropical atmos-phere. Air Jamaica will partner with JTB for this 25-week promotion. | Northeast | Harper | 200 | Consumers |
| Houston Wedding Showcase | Houston, TX | 8/29/2009 0:00 | Opportunity to showcase Jamaica as an ideal destination for weddings and honeymoons. | Southwest | Rose | 1000 | Consumers |
| Jamaican Children's Heart Fund - The Harder They Come Musical | Miami, FL | 8/29/2009 0:00 | The JTB will sponsor the Pre-Performance Reception for the opening of the musical "The Harder They Come". Proceeds from this performance will benefit the Jamaican Children's Heart Fund. | South | Henry | 200 | Consumers |
| Jamaica Day at Costco Travel | lssaquah, WA | 9/3/2009 0:00 | Train reservation agents on the Jamaica product | West | Holland | 70 | Agents |
| American/Jamaican Chamber of Commerce Bus. Expo | Miramar, FL | 9/3-4/2009 | JTB will have a booth with collateral material at this event focused on promoting new business contracts available in Jamaica | South | Henry | 100 | Consumers |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target | Qty/Type |
|--|----------------------|----------------|--|-----------|----------------|--------|-----------|
| Jamaica Me Grazy Promotion (25 weeks) | Fairfax, VA | 9/3/2009/0:00 | Great networking consumer promotion which will attract approx. 200 working professionals each week from the Northern Virginia, DC and Southern Maryland areas. Every Thursday of the month starting May through October, this event will take place at the HyattiFair Lakes Hotel in Virginia. Activities will include a live reggae band and Caribbean cuisine to create a tropical atmost pheres Air Jamaica will partner with JTB for this 25-week promotion. | Northeast | Harper | 200 | Consumers |
| Destination Training - Adventure Travel | Lakeland, FL | 9/9/2009 0:00 | Train and update reservation agents on the Jamaica product. | South | Wright | 14 | Agents |
| Jamaica Seminar/Dinner - CTO Chicago Chapter | Chicago, IL | 9/9/2009 0:00 | JTB will be the main sponsor of this monthly chapters meeting and will use the opportunity to provide an indepth training seminar and video on the Jamaica product. | Midwest, | Bucknor | 70 | Agents |
| GaMPI SEA Conference-POSTPONED | Montego Bay, Jamaica | 9/10-13/2009 | Opportunity to showcase the destination to a captive audience of corporate, associations and independent planners/decision makers. | Groups | Bullock/Clarke | 250 | Planners |
| JTB/JM FalliFly-in | MBJ/OCJ/NEG | 9/10-14/2009 | Annual Fall Fam trip with participating agents from all the Air Jamaica gateways - JFK, BWI, PHL, FLL and MCO. Due to the schedule out of Chicago, this trip will run Sept 12 - 16 instead. | National | Sales team | 150 | Agents |
| Jamaica Me Crazy Promotion (25 weeks) | Fairfax, VA | 9/10/2009 0:00 | Great networking consumer promotion which will attract approx. 200 working professionals each week from the Northern Virginia, DC and Southern Maryland areas. Every Thursday of the month starting May through October, this event will take place at the Hyatt Fair Lakes Hotel in Virginia. Activities will include a live reggae band and Caribbean cuisine to create a tropical atmos-phere. Air Jamaica will partner with JTB for this 25-week promotion. | Northeast | Harper | 200 | Consumers |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target | Qty/Type |
|---|--|----------------------------------|--|-----------|-------------------|--------|-----------|
| JTB/Midwest Fall Fam Trip | Montego Bay/Ocho Ri | 9/12-16/2009 | | Midwest | JTB/MBJ | 20 | Agents |
| | | | island. Agents will fly via Air Jamaica from the Chicago | | | | |
| Prestige Travel & Cruises 15th Annual Crs & Vacation Tvl Sh | Las Vegas, NV | 9/12/2009 0:00 | Opportunity to promote the destination as well as the new | West | Rose | 3000 | Consumers |
| | | 1. | US Airways service from Phoenix, Arizona. | | | | |
| TheTRADEShow | Las Vegas, NV | 9/13-15/2009 | Annual ASTA (Allied Society of Travel Agents) Trade show. JTB will participate with 2 booths. | West | Rose/Holland | 2000 | Agents |
| JTB/JHTA Ocho Rios Chapter Florida Blitz | Miami, FL | 9/14-18/2009 | JTB will partner with JHTA for a sales call blitz in the Miami- Dade County. | South | Wright | 40 | Agents |
| Interline Travel Show | Chicago, IL | 9/14/2009 0:00 | Consumer show targeting airline employees considering a | Midwest | Bucknor | 180 | Consumers |
| | | | vacation. Excellent possibilities for Jamaica with non-stop, air from Chicago. | | | | |
| Jamaica Day at American Express Vacations | Philadelphia, PA | 9/15/2009 0:00 | An opportunity to expose the Jamaica product to top american Express clients. | Northeast | Senior | 200 | Consumers |
| Destination Training - GoGo WWV acations - CANX | Wilmington, DE | 9/15/2009 0:00 | (4) が (2) (2) (3) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4 | Northeast | Harper | 10 | Agents |
| | | | product. | | | | |
| TRAVEL IMPRESSIONS 2009 TRADE SHOW | Denver, CO | 9/15/2009 0:00 | Annual support of tour operator program. | West | Holland | | Agents |
| Apple Vacations Product Launch | Chicago, IL | 9/15-16/2009 | Annual Fall/Winter product launch by this tour operator to | Midwest | Bucknor/Mesquita | 2000 | Agents |
| | | | highlight their Winter 2010 product offerings. | | | | |
| JTB/CTO Miami Chapter Jamaica Evening | Miami, FL | 9/15/2009 0:00 | · | South | Henry/Wright | 80 | Agents |
| | | I I i | CTO's monthly meeting and update their membership on | - 1 | | | i |
| TRAVEL IMPRESSIONS 2009 TRADE SHOW | Name of Desire Care | 6/16/2000 0.00 | the Jamaica product. | | 1 | | |
| Liberty Travel Buzz Night | Newport Beach, CA Deptford, NJ | 9/16/2009 0:00 9/16/2009 0:00 | Annual support of tour operator program. The JTB, Air Jamaica and a hotel partner (to be confirmed) | West | Holland Senior | | Agents |
| LIDELTY Travel Buzz Night | Deptiora, N | . 5/16/2005 0.00 | will host Liberty Travel's tri-state's agents from NJ, PA and | Northeast | Senior | 100 | Agents |
| | | i b | DE. | ; ; | 1 | | 1 |
| | 1. | | The event is aimed at updating agents of this key booking | ! | : | | • |
| | - | 1 | group on Jamaica's tourism product as we begin the drive | | ! | ; | Ì |
| | The same of the control of the contr | ļ. | for business for winter 2009. | | | , | |
| Southern NJ Chamber of Commerce Business Expo | Cherry Hill, NJ | 9/17/2009 0:00 | A STATE OF THE STA | Northeast | Senior | 3500 | Consumers |
| | | | number of business people in this day-long marketplace. | | | | |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target | Qty/Type |
|---|----------------------|----------------|---|-----------|----------------|----------|-------------|
| TRAVEL IMPRESSIONS 2009 TRADE SHOW | Los Angeles, CA | 9/17/2009 0:00 | Annual support of tour operator program. | West | Holland | 100 | Agents |
| Jamaica Me Crazy Promotion (25 weeks) | Fairfax, VA | 9/17/2009 0:00 | Great networking consumer promotion which will attract | Northeast | Harper 👌 🧖 | 200 | Consumers |
| | | | approx. 200 working professionals each week from the | | | | |
| | | | Northern Virginia, DC and Southern Maryland areas. Every | | | | |
| | *** | | Thursday of the month starting May through October, this | | | · · | Ž. |
| | | | event will take place at the Hyatt Fair Lakes Hotel in | | | | |
| | | | Virginia. Activities will include a live reggae band and | | | | |
| | | | Caribbean cuisine to create a tropical atmos-phere. Air | | | | |
| | 3 | | Jamaica will partner with JTB for this 25-week promotion. | | 1 | | |
| | | | | | | | |
| Worldclass Travel Network's Fall Travel Show (AM) | Bloomington, MN | 9/17/2009 0:00 | Travel agency show to update their reservation agents on | Midwest | McDermoth | 40 | Agents |
| |] | | the Jamaica product. | | | | i |
| Travel by Nelson 20th Anniversary Consumer Show(PM) | Woodbury, MN | 9/17/2009 0:00 | Consumer show hosted by this travel agency to promote | Midwest | McDermoth | 250 | Consumers |
| | | | the Jamaica product to their clients. | | | | |
| JTB/GOGO OSSN Jamaica Presentation | Kansas City, MO | 9/18/2009 0:00 | JTB will partner with GoGo Tours to update the members | Midwest | Christie | 25 | Agents |
| 100000000000000000000000000000000000000 | | | of OSSN on the destination product. | i | | | |
| New York Urban League Football Classic | New York, NY | 9/19/2009 0:00 | JTB has partnered with Air Jamaica to sponsor the 38th | Northeast | Senior | 8000 | Consumers |
| | | | Annual Football Classic being held at the Giants Stadium in | | | | |
| | | | NY. A tailgate party will present an opportunity to | | | | |
| ITD 2000 D. I. | | 0/04 00/0000 | distribute collateral and prizes. | | | <u>t</u> | |
| JTB 2009 Product Launch Sales Call Blitz | Sacramento, San Fran | (c9/21-22/2009 | | West | Sales team | 70 | Agents |
| | | | three cities in California. Teams will be formed and | 1 | : | | - |
| | : | | agencies will be visited to update their staff on the Jamaica | | | 1 | \$! |
| TNT Vacations 2009 Fall Trade Show | Cranston, RI | 9/21/2009 0:00 | product. This is one of Jamaica's major tour operators in the | Northeast | Wooledek | 200 | Name of the |
| Titel Advantous Socialisal Lade Sulow | Cranston, M | 3/21/2003 0.00 | Northeast Region and they will showcase their product | INDITIO | Woolcock | 200 | Agents |
| | Art Carrier | | offerings at their annual shows to help boost winter | | | | |
| | | | business. | | | | |

| Location | Date/s | Rationale | REGION | Responsibility | Target Qty/Type |
|---------------------|---|--|--|--|--|
| Missouri (3 cities) | 9/22-24/2009 | JTB will partner with hoteliers on a sales call blitz of | Midwest | Sales team | 65 Agents |
| | | this state, targeting Springfield, Joplin and Kansas City, | | | |
| | | | | | |
| | , | update their staff on the Jamaica product. | 1 | | |
| | | | | | |
| Nashua, NH | 9/22/2009 0:00 | | Northeast | Woolcock | 200 Agents # |
| | | | | | |
| TELL TO | | And the state of t | 1225 | | |
| New York City, NY | 9/23/2009 0:00 | | Northeast | Dobson | 500 Agents |
| ,, | | introducing their 2009 showcase. | ļ | | |
| Charlotte, NC | 9/23/2009 0:00 | Bank of America headquartered in Charlotte is the largest | South | Wright | 3000 Consumers |
| The state of | | financial institution in the US and employ over 9,000 staff. | | | |
| | | | 1.0 | | |
| | 444 | | | 4.0 | |
| | | | | | |
| All III | | which provides daily non-stop service to Montego Bay. | | | |
| 10 m | | 计是一种连续数据的一种。 | | | |
| Santa Clara, CA | 9/23/2009 0:00 | Annual fall seminar series to update the trade on the | West | Holland | 80 Agents |
| | | destination product. | i | | |
| Randolph, MA | 9/23/2009 0:00 | This is one of Jamaica's major tour operators in the | Northeast : | Woolcock | 200 Agents |
| | | Northeast Region and they will showcase their product | | | |
| | | | | | |
| NARL/OCL | 0/24/20/2000 | | | / | |
| MBJ/OCI | 9/24-28/2009 | 1 | Northeast | 1 B/MB1 | 10 Agents |
| | | | ! | l . | |
| Montego Bay/Negril | 9/24-27/2009 | ** *** *** ** ** * * * * * * * * * * * | Midwest | McDermoth | 16 Agents |
| | | | | | |
| | | | | | |
| | Missouri (3 cities) Nashua, NH New York City, NY Charlotte, NG Santa Clara, CA Randolph, MA MBJ/OCJ | Missouri (3 cities) 9/22-24/2009 Nashua, NH 9/22/2009 0:00 New York City, NY 9/23/2009 0:00 Charlotte, NC 9/23/2009 0:00 Santa Clara, CA 9/23/2009 0:00 Randolph, MA 9/23/2009 0:00 MBJ/OCJ 9/24-28/2009 | Missouri (3 cities) 9/22-24/2009 JTB will partner with hoteliers on a sales call blitz of this state, targeting Springfield, Joplin and Kansas City, MO. Teams will be formed and agencies will be visited to update their staff on the Jamaica product. Nashua, NH 9/22/2009 0:00 This is one of Jamaica's major tour operators in the Northeast Region and they will showcase their product offerings at their annual shows to help boost winter business. New York City, NY 9/23/2009 0:00 JTB will participate at this event when GoGo will introducing their 2009 showcase. Bank of America headquartered in Charlotte is the largest financial institution in the US and employ over 9,000 staff members of which 1;600 are Jamaican. This fair presents an excellent opportunity to showcase the destination to the BOA staff as Charlotte is also the hub for US Airways which provides daily non-stop service to Montego Bay. Santa Clara, CA 9/23/2009 0:00 Annual fall seminar series to update the trade on the destination product. This is one of Jamaica's major tour operators in the Northeast Region and they will showcase their product offerings at their annual shows to help boost winter business. Fall fam trip targeting agents in the Northeast region. Available seats are from the New York and Baltimore gateways only. | Missouri (3 cities) 9/22-24/2009 JTB will partner with hoteliers on a sales call blitz of this state, targeting Springfield, Joplin and Kansas City, MO. Teams will be formed and agencies will be visited to update their staff on the Jamaica product. Nashua, NH 9/22/2009 0:00 This isone of Jamaicals major tour operators in the Northeast Region and they will showcase their product offerings at their annual shows to help boost winter business. New York City, NY 9/23/2009 0:00 JTB will participate at this event when GoGo will introducing their 2009 showcase. Charlotte, NG 9/23/2009 0:00 Bankof/America headquartered in Charlotte is the largest financial institution in the US and employ over 9,000 staff members of which 1;600 are Jamaican. This fair presents an excellent opportunity to showcase the destination to the BOA staff as Charlotte is also the hub for US Airways which provides daily non-stop service to Montego Bay. Santa Clara, CA 9/23/2009 0:00 Annual fall seminar series to update the trade on the destination product. This is one of Jamaica's major tour operators in the Northeast Region and they will showcase their product offerings at their annual shows to help boostwinter. Business MBJ/OCJ 9/24-28/2009 Fall fam trip targeting agents in the Northeast region. Available seats are from the New York and Baltimore gateways only. Montego Bay/Negril. 9/24-27/2009 Agents in Minneapolis, Minnesota will be targeted to participate on this familing to be educated on island in the | Missouri (3 cities) 9/22-24/2009 JTB will partner with hoteliers on a sales call blitz of this state, targeting Springfield, Joplin and Kansas City, MO. Teams will be formed and agencies will be visited to update their staff on the Jamaica product. Nashua, NH 9/22/2009.000 This isone of Jamaica's major tour operators in the Northeast Woolcock Northeast Region and they will showcase their product offerings at their annual shows to help boost winter business. JTB will participate at this event when GoGo will introducing their 2009 showcase. Charlotte, NC 9/23/2009 0:00 Bank of America headquartered in Charlotte is the largest financial institution in the US and employ over 9,000 staff members of which 1:600 are Jamaican. This fair presents an excellent opportunity to showcase the destination to the BOA staff as Charlotte is also the hub for US Amways which provides daily non-stop service to Montego Bay. Santa Clara, CA 9/23/2009 0:00 Annual fall seminar series to update the trade on the destination product. This is one of Jamaica's major, tour, operators in the Northeast Region and they will showcase their product offerings at their annual shows to help boost winter business. MBI/OCI 9/24-28/2009 Fall fam trip targeting agents in the Northeast region. Available seats are from the New York and Baltimore gateways only. Agents in Minneapolis, Minnesota will be targeted to participate on this faminip to be educated on-slaind in the |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target Qty/Type |
|---|--|----------------|---|-----------|----------------|---|
| JTB 2009 Product Launch Sales Call Blitz | Inland Empire, CA | 9/24-25/2009 | JTB will partner with hoteliers on a sales call blitz of | West | Sales team | 70 Agents |
| | | l I | this city in California. Teams will be formed and agencies | | ! | |
| | | | will be visited to update their staff on the Jamaica product. | - | | |
| | | | | | | |
| Jamaica Me Crazy Promotion (25 weeks) | Fairfax, VA | 9/24/2009 0:00 | Great networking consumer promotion which will attract | Northeast | Harper | 200 Consumers |
| | | | approx. 200 working professionals each week from the | | | |
| | | | Northern Virginia, DC and Southern Maryland areas. Every | 1 | | A. S. |
| | | | Thursday of the month starting May through October, this | | | |
| | | | event will take place at the Hyatt Fair Lakes Hotelin Virginia. Activities will include a live reggae band and | | | |
| | | | Caribbean cuisine to create a tropical atmos-phere. Air | | | |
| | | | Jamaica will partner with JTB for this 25-week promotion. | 27 | | |
| | | | | | | |
| | | | | | V | |
| TNT Vacations 2009 Fall Trade Show | Bedford, MA | 9/24/2009 0:00 | This is one of Jamaica's major tour operators in the | Northeast | Woolcock | 200 Agents |
| | ! • | i 1. | Northeast Region and they will showcase their product | | | |
| | | 1 | offerings at their annual shows to help boost winter | • | : | |
| | | | business. | | | |
| JTB Fall Fam Trip-CANX, no seats available | MBJ/OCJ | 9/25-29/2009 | Famitrip from the Air Jamaica Philadelphia gateway. These | Northeast | JTB/MBJ | 5 Agents |
| | | | agents will join the other NE fam (9/24-28). | | | |
| Jamaica Day - Promenade Shops at Dos Lagos | Corona, CA | 9/25/2009 0:00 | This is a consumer multi-pronged event which will include | 18/00 | Holland | FOO Consumors |
| Jamaica Day - Fromenade Shops at Dos Lagos | Corona, CA | 9/23/2009 0.00 | partnership with retail stores at the mall to encourage and | 1 | Holland | 500 Consumers |
| | · } | | promote travel to Jamaica. | | | |
| Mansfield Farmers market & Pecan Festival | Mansfield, TX | 9/25-26/2009 | Opportunity to promote the destination at this annual | Southwest | Rose | 8500 Consumers |
| | | | family event. | | 3.0 | |
| Destination Training - United Airways Vacations | Phoenix, AZ | 9/25/2009 0:00 | | Southwest | Rose | 70 Agents |
| | | | agents on the destination product in readiness for the new | 1 | P. | |
| | 1 | | Phoenix/MBJ service in December. | | 1 | |
| | | | | | | |
| Democratic Women's Club of FL Annual Convention | Indialantic, FL | 9/25/2009 0:00 | Opportunity to showcase Jamaica to members of this club | South | Wright | 200 Consumers |
| | | | and to encourage travel by their members and affiliates to | | | |
| | A section of the sect | | Jamaica: | | 506.74 | |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target | Qty/Type |
|---|--------------------|----------------|--|-------------|--|--------|------------------------|
| 13th Annual "Christians in Action" Trade Show | Ft. Lauderdale, FL | 9/25-26/2009 | An opportunity to promote the destination and to network | South | Henry | 2700 | Consumers |
| | , | | with various consumer groups and organizations with the | | | | |
| | | | ultimate goal of attracting group travel to Jamaica. | | - | | |
| he specification with | | | | | | | |
| Mainline Bridal Show | Radnor, PA | 9/26/2009 0:00 | An opportunity to showcase the destination to brides-to- | Northeast | Senior | 130 | Consumers |
| | | | be and encourage them to make Jamaica their choice. | | | | |
| | | | Excellent event to increase Jamaica's wedding/honeymoon business from this region. | | | *, | |
| Travel Leaders Fall Travel Showcase | Maplewood, MN | 9/26-27/2009 | JTB will partner with Travel Leaders and other suppliers to | Midwest | McDermoth | 12000 | Consumers |
| | | 3,20 27,2003 | promote travel to Jamaica. On-site booking will be | iviidwest | McDermoth | 12000 | Consumers |
| | | ! | available to provide vacationers with a one-stop shop | g B e | | | |
| | | 1 | during the weekend. | • | | | |
| Travel Leaders 1st Annual Travel Extravaganza | Jacksonville, FL | 9/26/2009 0:00 | This event will be the first consumer travel show hosted by | Şouth | Wright | 350 | Consumers |
| | | | Travel Leaders and will provide ITB with the opportunity to | | | | |
| | | | promote the destination product. | | | | |
| | | | | | | | |
| Perfect Wedding Guide Bridal Show - CANX | Orlando, FL | 9/27/2009 0:00 | Opportunity to showcase Jamaica as the premier wedding | South | Wright | 400 | Consumers |
| | | #. | and honeymoon destination in the Caribbean. | 1 | | | |
| JTB 2009 Product Launch Fall Series | San Diego, CA | 9/28/2009 0:00 | Annual Fall seminar series to update the trade on the | West | Holland | 80 | Agents 👍 |
| | | | Jamaica product. | | and and | | -gents |
| IT&ME/The Motivation Show | Chicago, IL | 9/29-10/1/2009 | Largest international trade event for the incentive travel | Groups | Bullock | 20000 | Buver |
| | | | professional. It is also the premiere motivation show in | | | r. | |
| | | | the U.S. | | | * * | |
| JTB 2009 Product Launch Sales Call Blitz | IOWA | 9/29-10/1/2009 | JTB will partner with hoteliers on a sales call blitz of this | Midwest | Sales team | 100 | Agents |
| | | | state, targeting the cities of lowa City. Des Moines, West | | | | |
| | | | Des Moines, Davenport and Waterloo. Teams will be | | | | |
| | | | formed and agencies will be visited to update their staff on | | | | م د آن مرد 1 أسا |
| | | | the Jamaica product | | | | |
| ITR 2000 Per duet Loureh Fall Coning | | 0/20/2000 0 00 | | | | - 33 | |
| JTB 2009 Product Launch Fall Series | Orange County, CA | 9/29/2009 0:00 | Annual Fall seminar series to update the trade on the | West | Holland | 80 / | Agents |
| | J | J | Jamaica product. | 1 | , | | |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target Qty/Type |
|---|--------------------|----------------|---|-----------|----------------|-----------------|
| JTB 2009 Product Launch Fall Series | Charlotte, NC | 9/29/2009 0:00 | Annual Fall seminar series to update the trade on the Jamaica product. | South | Dobson | 50 Agents |
| JTB/American Airlines New England Fam Trip | Montego Bay/Negril | 9/30-10/4/2009 | Targeted agents from the New England/NE area will be invited to participate on this fam to Jamaica via American Airlines. | Northeast | Woolcock | 14 Agents |
| JTB Fall Fam Trip | Montego Bay/Negril | 9/30-10/5/2009 | Agents from the Pacific Northwest will be targeted for a fam trip to Jamaica. | West | ЈТВ/МВЈ | 14 Agents |
| JTB 2009 Product Launch Fall Series | Los Angeles, CA | 9/30/2009 0:00 | Annual Fall seminar series to update the trade on the Jamaica product. | West | Holland | 80 Agents |
| JTB 2009 Product Launch Fall Series; | Atlanta, GA | 9/30/2009 0:00 | Annual Fall seminar series to update the trade on the Jamaica product. | South | Dobson | 70 Agents |
| Maritz Travel Supplier Marketing | | 10/1-31/2009 | "Supplier of the Month" (SOM) opportunity to promote the destination online to the 800 Maritz travel buyers and account executives. | Groups | Bullock | 265 Buyer |
| Destination Training - US Airways Vacations | Tempe, AZ | 10/1/2009 0:00 | US Airways is scheduled to commence service from Phoenix, AZ to Montego Bay, JA on December 18, 2009, therefore the JTB will train and update the reservation staff at this tour operator's reservation center. | West | Rose/Holland | 114 Agents |
| Jamaica Me Crazy Promotion (25 weeks) | Fairfax, VA | 10/1/2009 0:00 | Great networking consumer promotion which will attract approx. 200 working professionals each week from the Northern Virginia, DC and Southern Maryland areas. Every Thursday of the month starting May through October, this event will take place at the Hyatt Fair Lakes Hotel in Virginia. Activities will include a live reggae band and Caribbean cuisine to create a tropical atmos-phere. Air Jamaica will partner with JTB for this 25-week promotion. | Northeast | Harper | 200 Consumers |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target Qty/Type |
|--|---------------|----------------|---|-----------|----------------|-----------------|
| 2009 Caribbean Trade Council Investment & Trade Summit | Hartford, CT | 10/2-3/2009 | The CTC in partnership with the US Dept of Commerce; the | Northeast | Dobson | 1000 Consumers |
| | | | District Export Council and the Metro Hartfor Alliance will | | | |
| | | | host the first summit. This will be great opportunity to | | | |
| | | | promote trade and economic cooperation between the | | | |
| | | | Metro Hartford Regional Districts and the Caribbean | | | |
| | | | countries while simultaneously hosting and promoting | | | |
| | | | tourism enrichment within the Greater Hartford | | | |
| | | | community | | | |
| Jamaica Pre-Concert Festival - Jazz at Lincoln Center | New York, NY | 10/2/2000 0:00 | The ITD will be be a shape linear Contact (IALC) by be at a | | | 1000 |
| Jamaica Pre-Concert Festival - Jazz at Lincom Center | new fork, inf | 10/2/2009 0:00 | The JTB will join Jazz at the Lincoln Center (JALC) by hosting a Pre-Concert Festival prior to the JALC's annual <i>Monty</i> | Nortneast | Sinclair | 1000 Consumers |
| | | - - | Alexander Band. This festival will present an opportunity to | | į. | |
| | - | <u> </u> - | showcase the destination with music, culture and cuisine | | · ! | ; |
| | : : | [: - | to approx. 2,000 attendees over a 2 night period. JTB will | | | |
| | | | invite hotel partners and contract with a Jamaican band | | 1 | 1 |
| • | | | and restaurants to provide their services. | | | |
| | | | | | Į. | |
| | | | | | | |
| JTB 2009 Product Launch Fall Series | Phoenix, AZ | 10/2/2009 0:00 | Annual Fall seminar series to update the trade on the | West | Rose | 60 Agents |
| | | | Jamaica product. | | | |
| Jamaica Pre-Concert Festival - Jazz at Lincoln Center | New York, NY | 10/3/2009 0:00 | The JTB will join Jazz at the Lincoln Center (JALC) by hosting | Northeast | Sinclair | 1000 Consumers |
| • | | | a Pre-Concert Festival prior to the JALC's annual Monty | | | |
| | | | Alexander Band. This festival will present an opportunity | | | 1 |
| | | | to showcase the destination with music, culture and | | i , l | |
| | |] | cuisine to approx. 2,000 attendees over a 2 night period. | | : | |
| | | | JTB will invite hotel partners and contract with a Jamaican | · | | |
| | ; t | | band and restaurants to provide their services. | | | |
| | | | | | | |
| | 1 | | | | ! | |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target Qty/Type |
|---|----------------------|----------------|--|---|----------------|-----------------|
| JTB/MLT Vacations Fam Trip | MBJ/OCJ/NEG | 11 | 【 2.77 字 2.7 字 2.7 字 2.7 2.7 2.7 2.7 2.7 2.7 2.7 2.7 2.7 2.7 | Midwest | Christie | 14 Agents |
| | | | cost seats. Top-producing agents from Omaha, NE, Des | | | |
| | | | Moines, IA and Kansas City, MO will be invited on this fam | | | |
| | | | trip for an on-island destination update to boost Winter | | | |
| | | | sales and to promote the new fall charter service from | | | |
| | | | these gateways. | | | |
| Rufe Snow Travel Consumer Trade Show | North Richmond Hill, | 10/4/2009 0:00 | Opportunity to promote the destination to this agency's | Southwest | Rose | 8000 Consumers |
| | | | large clientele | | | |
| Malcolm Travel Bridal Show | Baton Rouge, LA | 10/4/2009 0:00 | Opportunity to promote the wedding and honeymoon | South | Henry | 600 Consumers |
| | | | niche market in Jamaica | | | |
| Fantasy Travel Bridal Show | Bradenton, FL | 10/4/2009 0:00 | ; · · · · · · · · · · · · · · · · · · · | South | Wright | 300 Consumers |
| Interline Travel Show | Minneapolis, MN | 10/4/2009 0:00 | honeymoon destination in the Caribbean. Consumer show targeting airline employees considering a | Midwest | McDermoth | 150 Consumers |
| internine travershow | iviimeapolis, iviiv | 10/4/2009 0:00 | vacation. Great opportunity for Jamaica with non-stop air | iviidwest | INICDELMOTH | 150 Consumers |
| | | | from Chicago. | | | |
| Destination Training - GoGo Worldwide Vacations | Lynbrook/Lake Succes | 10/6/2009 0:00 | | Northeast | Sinclair | 16 Agents |
| | | i. I. | product. | : : | | |
| OSSN Product Update Luncheon | Palm Beach, FL | 10/7/2009 0:00 | JTB will co-host a luncheon presentation with the Outside | South : | Henry | 30 Agents |
| | | | Sales Support Network (OSSN) membership to update | | | |
| | | | these home-based agents on the destination. | | | |
| | | | | Jan | | |
| Jamaica Night at Travel Plus | Coventry, RI | 10/7/2009 0:00 | JTB will partner with Travel Plus to host a Jamaica night at | Northeast | Woolcock | 40 Consumers |
| | | | the Hampton Inn which will present a great opportunity to | | | |
| | } - | | position the JTB with a very dynamic agency that loves to | 1 | 1 | |
| | | | promote and sell Jamaica. | | 1.5.5. | |
| JTB 2009 Product Launch Fall Series | Tampa, FL | 10/7/2009 0:00 | | South | Wright | 75 Agents |
| Home Based Travel Agent Show & Conference | Atlantic City, NJ | 10/8-9/2009 | Tamaica product. | Northoost | Senior | 600 4-0-40 |
| nome based travel Agent Show & Conference | Atlantic City, NJ | 10/8-9/2009 | Annual event which presents opportunity to update agents affiliated with TheAgent@Home Program. | Northeast | Senior | 600 Agents |
| | |] - | anniated with meagent@nome Flogram. | 1 | | i |
| JTB Travel Agent Update Luncheon | Washington, DC | 10/8/2009 0:00 | JTB luncheon seminar to update agents on the Jamaica | Northeast | Harper | 50 Agents |
| | | | product. | | 14 | |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target | Qty/Type 🧽 |
|--|------------------------|-------------------|--|-----------|------------------|---------|------------|
| Destination Training - Vacations to Go | Houston, TX | 10/8/2009 0:00 | Train and update the reservation agents at this tour | Southwest | Rose | 75 | Agents |
| | | | operator office. | | | | |
| Jamaica Me Crazy Promotion (25 weeks) | Fairfax, VA | 10/8/2009 0:00 | Great networking consumer promotion which will attract | Northeast | Harper | 200 | Consumers |
| | | | approx: 200 working professionals each week from the | | | | |
| | | | Northern Virginia, DC and Southern Maryland areas. Every | | | | |
| | | | Thursday of the month starting May through October, this | 3.7 | | | |
| | | | event will take place at the Hyatt Fair Lakes Hotel in | | | | |
| | | | Virginia. Activities will include a live reggae band and | | | | |
| | | | Caribbean cuisine to create a tropical atmos-phere. Air | | | | |
| | | | Jamaica will partner with JTB for this 25-week promotion. | | | | |
| | | 1 300 | | , | | | |
| JTB "Dine & Discover" Seminar | Miami, FL | 10/8/2009 0:00 | Invite a select group of agents in the Miami-Dade area for | South | Henry | 10 | Agents |
| • | | | a presentation on the Jamaica product. | | | 1 | |
| JTB 2009 Product Launch Fall Series | Orlando, FL | 10/8/2009 0:00 | Annual Fall seminar series to update the trade on the | South | Wright | 75 | Agents |
| | | | Jamaica product. | | | | |
| Adventures in Travel Expo 2009 | New York, NY | 10/10-11/2009 | This Expo is the leading active and adventure travel | Northeast | Sinclair/Harper/ | 15000 | Consumers |
| | - | | exposition in the US - a one-stop shopping marketplace, | | | İ | |
| * | 7 | | where consumers and the travel trade will find vacation | 1 | | | 1 |
| | 1 | 1 | options and travel information. JTB will be joined by our | | | | |
| | 1 | 1 | partners to showcase the product. | | 4 | | i |
| TEAMS | | 140/42/46/2000 | | | lb it with | . Webbi | 51 3333 |
| TEANS | New Orleans; LA | 10/12-16/2009 | Appointment based trade event for sports group travels | Groups | Bulločk | (500) | Planners |
| JTB Sales Call Blitz | Oregon, Utah and Wa | £ 10/12/2009 0:00 | Intensive call blitz to promote new US Airways service | West | Sales team | 126 | Agents |
| | | 1 | from Phoenix to Montego Bay starting December 2009. | 1 | | -20 | |
| | † • | <u> </u> | Over 125 agencies will be targeted in the cities of Portland, | 1. | 1 | | t. |
| | , | | OR, Salt Lake City, UT and Seattle, WA. | | | i | į |
| | | | | | | | |
| JTB 2009 Product Launch Sales Call Blitz | Portland, OR & Seattle | 10/12-16/2009 | JTB will partner with hoteliers on a sales call blitz of these 2 | West | Sales team | 126 | Agents |
| | | | cities in Oregon and Washington. Teams will be formed | 100 | | l sec | |
| | | | and agencies will be visited to update their staff on the | | | | |
| | | | Jamaica product | 43. | | | |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target | Qty/Type |
|--|---------------------|-----------------|--|------------|----------------|--------|---|
| The Detroit ASTA Travel Show | Detroit, MI | 10/13/2009 0:00 | This is the only general travel agent's trade show for the | Midwest | Mesquita | 225 | Agents |
| | | | year which presents an opportunity to network with both | | • | | |
| | | | storefront and home-based travel agents. | | | | |
| |) | | | | | | |
| Travel Impressions Trade Show/Dinner Series | Woodbury, NY | 10/13/2009 0:00 | Excellent opportunity to update the top-producing agents. | Northeast | Sinclair 💎 | 100 | Agents |
| The Grand Rapids Press/West Michigan Travel Show | Grand Rapids, MI | 10/14/2009 0:00 | for That their annual show. This is the only general travel agent's trade show for the | Midwest | Mesquita | 225 | Agents |
| The Grand Rapids Fress, west withingan Traver Show | Grand Napids, Wil | 10/14/2009 0.00 | year which presents an opportunity to network with both | Midwest | iviesquita | 223 | Agents |
| | | - | storefront and home-based travel agents. | | 1 | 1 | 1 |
| | | | bused travel agents. | <u>}</u> | | i. | |
| Travel Impressions Trade Show/Dinner Series | Stamford, CT | 10/14/2009 0:00 | Excellent opportunity to update the top-producing agents/ | Northeast | Dobson | 100 | Agents |
| The state of the s | | | for Trat their annual show. | | | | |
| Liberty Travel Buzz Night | Long Island, NY | 10/14-21/2009 | Liberty/GoGo is Jamaica's largest supplier of business from | Northeast | Sinclair | 70 | Agents |
| | - | ŀ | the NE and this event will present an excellent opportunity | | | | |
| | , | | to update this tour operators agents as we begin the drive | F | | : | |
| | 1 | <u> </u> | for winter 2009 business. | j, | ! | ! | |
| JTB Fall Fam Trip | Montego Bay/Ocho R | 10/15-19/2009 | The Midwest region will utilize the Air Jamaica gateway out | Midwest | Christie | 14 | Agents 💮 🗎 |
| | | | of Ft. Lauderdale as they no longer have air out of | | | | |
| | 944 | | Chicago.: Top retail agents will be targeted in the following | | | | |
| pali de la companya d | | | states - Kansas, Missouri, Iowa and Nebraska to participate | | | A | |
| | #8.2 | | in/this fam. | | | | |
| Mount Sinai Medical Center Mini Consumer Show | New York, NY | 10/15/2009 0:00 | • | Northeast | Sinclair | 7500 | Consumers |
| | |). 1. | targeting mainly the staff and the public at this medical | ; | , | | |
| | | ; ; ; | center. It will be an excellent opportunity heighten | İ | • | | |
| | | | awareness of the Jamaican tourism product and help to | | 4 | i i | |
| Travel Impressions Trade Show/Dinner Series | Projection NASSALES | 10/15/2000 | drive winter sales. | Nicabaa | live see a see | 100 | A 2 1 2 2 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 |
| Traver impressions Trade Snow/Dinner Series | Braintree, MA | 10/12/2009 0:00 | Excellent opportunity to update the top-producing agents for That their annual show. | inortneast | Woolcock | 100 | Agents |
| | | | non in actual allinaryllow. | | 3.500 | \$ * | |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target | Qty/Type |
|--|-------------------|-----------------|--|-----------|----------------|----------------------------|--|
| Jamaica Me Crazy Promotion (25 weeks) | Fairfax, VA | 10/15/2009 0:00 | Great networking consumer promotion which will attract | Northeast | Harper | 200 | Consumers |
| | | | approx. 200 working professionals each week from the | | | | 1 |
| | | | Northern Virginia, DC and Southern Maryland areas. Every | | - | | |
| | , | | Thursday of the month starting May through October, this | | | ĺ | |
| | | | event will take place at the Hyatt Fair Lakes Hotel in | , | | ! 1 | The state of the s |
| | | 1 | Virginia. Activities will include a live reggae band and | | | <u> </u> | the state of the s |
| | <u>}</u> | , | Caribbean cuisine to create a tropical atmos-phere. Air | | | !. | - |
| | ļ | · | Jamaica will partner with JTB for this 25-week promotion. | | | | |
| | - - - | | | | | | |
| Southeast ASTA Trade Show | Atlanta, GA | 10/15/2009 0:00 | Annual trade show which offers opportunity to update the | South | Wright | 150 | Agents |
| | | | trade on the destination and network with the agents and | | 3 | | |
| | | | other suppliers | | | | |
| Liberty Travel - Staten Island Expo | New York, NY | 10/16/2009 0:00 | | Northeast | Dobson | 1000 | Consumers |
| | | | which will present an excellent opportunity to showcase | | | | |
| | ŀ | | the destination to affluent and well educated travelers. | | 1 | | |
| | NAS:/NJEC | 10/20-201/2000 | | | | ا | |
| JTB/Apple Vacations Fam Trip | MBJ/NEG | 10/17=21/2009 | JTB will host the reservation staff of one of our tour operators in the Midwest - Apple Vacations on a fam trip. | Midwest | Bucknor | . 10 | Agents |
| | | | to educate these agents on the Jamaica destination. | | | | |
| | | | o caucate these agents on the famalea destination. | | | | |
| Macy's Travel Cruise & Vacation Expo | Minneapolis, MN | 10/17/2009 0:00 | Annual consumer travel expo which targets upscale | Midwest | McDermoth | 5000 | Consumers |
| | | | travelers visiting the largest shopping mall in the United | | | : | |
| | | | States - Mall of the Americas. | | | : | |
| Destination Training - GoGo Worldwide Vacations | New York City, NY | 10/20/2009 0:00 | Train and update reservation agents on the Jamaica | Northeast | Sinclair | 10 | Agents |
| | | | product. | | | | |
| Travel Impressions Trade Show/Dinner | Baltimore, MD | 10/20/2009 0:00 | Excellent opportunity to update the top-producing agents | Northeast | Harper | 100 | Agents |
| | | | for TI at their annual show. | | | - 1 1 1 1. - 1. | |
| Destination Training GoGo Worldwide Vacations | Lebanon, NH | 10/21/2009 0:00 | Destination training remains key in our ongoing efforts and | Northeast | Woolcock | 8 | Agents : 🐪 |
| | | | strategy to keep our wholesale partners current on the | | | | |
| Destination Todain Contain Division | NI-ab illa TNI | 10/21/2000 0 00 | Jamaica product | <u> </u> | | | 13.00 |
| Destination Training - Cruisin' Plus | Nashville, TN | 10/21/2009 0:00 | Train and update reservation agents at this travel agency. | South | Wright | 12, | Agents |
| Advisor to the contract of the | | | The control of the co | | | | |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target | Qty/Type |
|--|-----------------------------|-------------------------------------|--|------------------|------------------------------|--------|------------------|
| Travel Impressions Trade Show/Dinner | Philadelphia, PA | 10/21/2009 0:00 | Excellent opportunity to update the top-producing agents for TI at their annual show | Northeast | Senior | 100 | Agents |
| Maine ASTA Trade Show | Portland, ME | 10/21/2009 0:00 | This annual trade show attracts agents and members of the travel industry from all across Maine and offers an excellent opportunity to promote and update the trade on the destination product. | Northeast | Woolcock | 90 | Agents |
| Jamaica Evening at Prestige Travel AARP Presents VEGAS@50+ | Las Vegas, NV Las Vegas, NV | 10/21/2009 0:00 10/22-24/2009 | Opportunity to update agents at this top selling agency on the destination as well as promote the new US Airways service from the Phoenix gateway commencing December 18, 2009. JTB will host a booth at this event which will present an excellent opportunity to increase the awareness of Jamaica's tourism product among baby boomers and beyond. Over 30,000 people are expedted to attend with some 500 exhibiting companies. | West National | Rose/Holland Dawson/Bullock | | Agents Consumers |
| Travel Impressions Trade Show/Dinner Series Jamaica Me Crazy Promotion (25 weeks) | West Orange, NJ | 10/22/2009 18:00 10/22/2009 0:00 | for Tl at their annual show Great networking consumer promotion which will attract approx. 200 working professionals each week from the Northern Virginia, DC and Southern Maryland areas. Every Thursday of the month starting May through October, this event will take place at the Hyatt Fair Lakes Hotel in Virginia. Activities will include a live reggae band and Caribbean cuisine to create a tropical atmos-phere. Air Jamaica will partner with JTB for this 25-week promotion. | | Senior Harper | | Agents |
| JTB: Meet us in Jamaica Fam Trip | Negril | 10/23-26/2009 | Agents will fly on their own from various gateways throughout the U.S. and meet JTB in Montego Bay to be deducated on-island on the resort of Negril and Jamaica in general. | National | ЈТВ/МВЈ | 20 | Agents |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target Qty/Type |
|--|---------------------|------------------|--|-----------|---------------------------------------|--|
| JTB/Midwest Fall Fam Trip | Montego Bay/Ocho R | 10/24-28/2009 | Agents will fly via Air Jamaica from the Chicago gateway to | Midwest | JTB/MBJ | 10 Agents |
| | k | | be educated on-island on the destination product. | ľ | | |
| | | | | | | <u> </u> |
| Star Ledger/Apple Vacations Show | Westfield, NJ | 10/24-25/2009 | A major New Jersey consumer event that encourages over | Northeast | Senior | 5000 Consumers |
| | | | 5,000 attendees to book a vacation that day. | | | |
| ITD/Chan Caribbana and Faul Tria | N - 1/0 B: /04 | 40/25 20/2000 | | | | |
| JTB/CheapCaribbean.com Fam Trip | Negril/Ocho Rios/Mo | n 10/25-28/2009 | The reservation staff of this online reservation service will | Northeast | JTB/MBJ | 8 Agents |
| | | | be updated on the Jamaica product via a fam trip to the | | | |
| Heart of Charles Wedding Market | St. Charles, MO | 10/25 (2000 0:00 | three major resort areas. | | | |
| near Coldinates wedding warket | St. Charles, MO | 10/25/2009 0:00 | A honeymoon show targeting consumers interested in | Midwest | Christie | 3000 Consumers |
| The Marie Court of the Court of | | 100 | finding a destination to honeymoon. Great opportunity to promote this niche market in Jamaica. The travel agency | , | | |
| | | | will have a call-to-action. | | | |
| | | | Will Have a call-to-action. | | | |
| JTB 2009 Product Launch Fall Series | St. Louis, MO | 10/26/2009 0:00 | Annual Fall seminar series to update the trade on the | Midwest | Christie | 100 Agents |
| | | | Jamaica product. | 1 | 1. | |
| JTB NE Secondary Cities Seminar Series | Portland, ME | 10/26/2009 0:00 | These seminars remain a key series in promoting Jamaica | Northeast | Woolcock | 30 Agents |
| | | | within the smaller feeder markets which have some of the | | | |
| | | | regions highest producing retail travel agencies. With the | | | |
| | | | anticipated increase in airlift from the Boston gateway, it is | | | |
| | | | important to keep these agents updated on the Jamaica | | | |
| | | | product. | | | |
| | | | | | | |
| AWTA (Alliance of Westchester Tvl Agencies) Fall Trade Show | New Rochelle, NY | 10/26/2009 0:00 | Annual Fall show which presents opportunity to showcase | Northeast | Dobson | 200 Agents |
| | | 100 100 100 | the Jamaica product. | ; ir | | |
| Rejuvenate Marketplace | Birmingham, AL | 10/27-30/2009 | Appointment-based trade event for faith-based group | Groups | Clarke | 500 Planners |
| ITD 2000 Day duct Lours to Fall Coning | AA: | 10/27/2000 0 00 | travel | 4 | | |
| JTB 2009 Product Launch Fall Series | Minneapolis, MN | 10/27/2009 0:00 | Annual Fall seminar series to update the trade on the | Midwest | McDermoth | 75 Agents |
| | | J | Jamaica product. | i | · · · · · · · · · · · · · · · · · · · | أحالت المالية والمحادث |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target | Qty/Type |
|--|---------------|--|---|---|---|----------|-----------|
| JTB NE Secondary Gity Seminar | Nashua, NH | 10/27/2009 0:00 | These seminars remain a key series in promoting Jamaica within the smaller feeder markets which have some of the | Northeast | Woolcock | 50 | Agents |
| | | | regions highest producing retail travel agencies. With the anticipated increase in airlift from the Boston gateway, it is | | | | |
| | | | important to keep these agents updated on the Jamaica product. | N. S. | | | |
| JTB 2009 Product Launch Fall Series | Chicago, IL | 10/28/2009 0:00 | Annual Fall seminar series to update the trade on the Jamaica product. | Midwest | Bucknor | 100 | Agents |
| JTB NE Secondary City Seminar Series | Worcester, MA | 10/28/2009 0:00 | | Northeast | Woolcock | 40 | Agents |
| | | | regions highest producing retail travel agencies. With the anticipated increase in airlift from the Boston gateway, it is | | | | |
| | | | important to keep these agents updated on the Jamaica, product. | | | | |
| Mount Sinai Medical Center Mini Consumer Show | New York, NY | 10/29/2009 0:00 | 1 | Northeast | Sinclair | 7500 | Consumers |
| | | To the state of th | targeting mainly the staff and the public at this medical center. It will be an excellent opportunity heighten | | \$. • • | <u> </u> | |
| | | 1 1 4 - | awareness of the Jamaican tourism product and help to | | ¢ | | į |
| | | | drive winter sales. | · | | | |
| Destination Training - STS (Student Travel Svcs) | Baltimore, MD | 10/29/2009 0:00 | Train and update reservation agents on the Jamaica product. | Northeast (| Harper | 20 | Agents |
| Jamaica Me Crazy Promotion (final night) | Fairfax, VA | 10/29/2009 0:00 | Great networking consumer promotion which will attract | Northeast | Harper | 200 | Consumers |
| | | ! | approx. 200 working professionals each week from the Northern Virginia, DC and Southern Maryland areas. Every | | | ! | |
| | | - | Thursday of the month starting May through October, this | | • | | ! |
| | | 1 | event will take place at the Hyatt Fair Lakes Hotel in | | | | |
| | | 1 1 1 | Virginia. Activities will include a live reggae band and | • | | | |
| | | 1 · · · · · · · · · · · · · · · · · · · | Caribbean cuisine to create a tropical atmos-phere. Air | | | | : |
| | | 1 | Jamaica will partner with JTB for this 25-week promotion. | | † † * * * * * * * * * * * * * * * * * * | | * 5 |
| | | | | | | | |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target Qty/Type |
|---|-----------------|--|--|------------------|------------------|-----------------|
| Travel Agents of Suffolk County (TASC) | Long Island, NY | 10/29/2009 0:00 | Annua trade show hosted by TASC which attracts agents | Northeast | Sinclair | 100 Agents |
| | | | from all over Long Island (both Suffolk & Nassau Counties). | | | |
| | | | | | | |
| JTB 2009 Product Launch Fall Series | Milwaukee, WI | 10/29/2009 0:00 | Annual Fall seminar series to update the trade on the | Midwest | McDermoth | 80 Agents |
| *************************************** | | | Jamaica product. | | | |
| JTB NE Secondary City Seminar Series | Providence, RI | 10/29/2009 0:00 | These seminars remain a key series in promoting Jamaica | Northeast | Woolcock | 60 Agents |
| | | | within the smaller feeder markets which have some of the | * 3 | | |
| | | | regions highest producing retail travel agencies. With the | | | |
| | | | anticipated increase in airlift from the Boston gateway, it is | | | |
| | | | important to keep these agents updated on the Jamaica | | | |
| | | | product. | | | |
| JTB NE Secondary City Seminar Series | Worcester, MA | 10/29/2009 0:00 | | Northeast | Woolcock | 60 Agents |
| | | | within the smaller feeder markets which have some of the | | | |
| | <u> </u> | | regions highest producing retail travel agencies. With the | | | |
| | | | anticipated increase in airlift from the Boston gateway, it is | | 1 1 | |
| | | ! ! ! | important to keep these agents updated on the Jamaica | • | | : |
| | | | product. | | | |
| ING New York City Marathon Health & Fitness Expo | New York, NY | 10/30-31/2009 | | Northeast | Sinclair/Senior/ | 72000 Consumer |
| | | | Reggae Marathon as well as the destination product. This | | | |
| | | | event attracts thousands of marathoners as well as | | | |
| 489 | | | consumers. | ليني المالية | | |
| Live Multi-Station Radio Broadcast | Jamaica | 11/1-7/2009 | Radio stations from the West Coast will broadcast live 4 to | National | Willis | Listenership |
| | | | 5-hours each day for 1 week to audiences in California, | | : | |
| | | | Nevada, Phoenix, Washington, Oregon and Arizona. | | | |
| | | | Primary support of this program aimed a the new US | | 1 | r |
| | | | Airways service from the West Coast scheduled to start | | | |
| 1/m 2000 p. 2 4 2 2 1 2 2 2 1 5 1 5 2 2 2 2 2 2 2 2 2 2 | | 12 12 12 12 12 12 12 12 12 12 12 12 12 1 | December 2009. | L. 1. 100 | 1 | |
| JTB 2009 Product Launch Fall Series | Boston, MA | 11/2/2009 0:00 | # 1 後。 | Northeast | Woolcock | 100 Agents |
| ITD 2000 Dead at Least Fell Control | | | Jamaica product. | | | |
| JTB 2009 Product Launch Fall Series | Cleveland, OH | 11/3/2009 0:00 | i · | Midwest | Mesquita | 60 Agents |
| ITD 200000 ST COME THE THE | | 00/0/000000000 | Jamaica product. | | | |
| JTB 2009 Product Launch Fall Series | Cromwell, CT | 11/3/2009 0:00 | | Northeast | Woolcock. | 80 Agents |
| | | | Jamaica product. | | | |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target | Qty/Type |
|--|----------------------|-----------------|---|-----------|----------------|--------|-----------|
| GoGo Worldwide Vacations - Open House | White Plains, NY | 11/4/2009 0:00 | Opportunity to update agents on the Jamaica destination. | Northeast | Dobson | 50 | Agents |
| PTANA (Professional Travel Agents of N. America) | Philadelphia, PA | 11/4/2009 0:00 | 1st annual East Coast PTANA (formerly CTO) Chapter Trade Show: Opportunity to update the membership of this Chapter. | Northeast | Senior | 140 | Agents |
| JTB 2009 Product Launch Fall Series | Detroit, MI | 11/4/2009 0:00 | Annual Fall seminar series to update the trade on the Jamaica product. | Midwest | Mesquita | 90 | Agents |
| | Woodbury, NY | 11/4/2009 0:00 | Annual Fall seminar series to update the trade on the Jamaica product. | Northeast | Sinclair | 100 | Agents |
| JTB 2009 Product Launch Fall Series | Westchester, NY | 11/5/2009 0:00 | Annual Fall seminar series to update the trade on the Jamaica product. | Northeast | Dobson | | Agents |
| South Florida Jerk Festival - Markham Park | Sunrise, FL | 11/8/2009 0:00 | JTB will support this annual community event which has attracted growing numbers of consumers every year since it's inception. | South | Wright | 10000 | Consumers |
| JTB 2009 Product Launch Fall Series | Northern New Jersey, | | Annual Fall seminar series to update the trade on the Jamaica product. | Northeast | Senior | 80 | Agents |
| New World Wine & Food Festival Grand Tasting | San Antonio, TX | 11/10-15/2009 | Opportunity to showcase the destination at this annual event which attracts a large amount of consumers from Texas and the surrounding cities/states. | Southwest | Rose | 2800 | Consumers |
| JTB 2009 Product Launch Fall Series | Philadelphia, PA | 11/10/2009 0:00 | Annual Fall seminar series to update the trade on the Jamaica product. | Northeast | Senior | 100 | Agents |
| JTB 2009 Product Launch Fall Series | Baltimore, MD | 11/11/2009 0:00 | Annual Fall seminar series to update the trade on the Jamaica product | Northeast | Harper | 100 | Agents |
| ASTA Upper Midwest Fall Supplier Show | Eden Prairie, MN | 11/11/2009 0:00 | 3rd annual travel trade show for ASTA members and supplier companies | Midwest | McDermoth | 200 | Agents |
| 9th Annual Leadership Summit | Cancun, Mexico | 11/12-15/2009 | Opportunity to network with meeting planners. A mix of both suppliers and planners will attend. | Groups | Dawson | 200 | Agents |
| VSTA (Vermont Society of Travel Agents) | Burlington, VT | 11/12/2009 0:00 | This annual event is heavily supported by travel agents and members of the tourism industry. JTB will update this group on the destination product. | Northeast | Woolcock | 40 | Trade |
| JTB 2009 Product Launch Fall Series | Tyson's Corner, VA | 11/12/2009 0:00 | Annual Fall seminar series to update the trade on the Jamaica product | Northeast | Harper | 80 | Agents |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target | Qty/Type |
|---|-----------------|--|---|-------------|--|-----------|------------|
| WITS (Working in Travel Services) | Albany, NY | 11/12/2009 18:00 | This annual event targets travel agents from the capital | Northeast | Dobson | 100 | Agents |
| | | - | region of this upstate NY secondary market and will | | | | |
| | | | position Jamaica along with 40 other suppliers attending. | | | | |
| | | The state of the s | Consumers in this market book warm weather destinations | | | | |
| • | | - | during the winter therefore it is an important event to | | 100 mm | | |
| | | | position our destination. | | The state of the s | | ٠. |
| Meet us in Jamaica Fam | Negril | 11/13-16/2009 | Agents will secure their own air and fly to Montego Bay to | National | JTB/MBJ | 20 | Agents |
| | | | jóin a group for a fam trip of the Negril resort. | | | | |
| Family First Expo | Washington, DC | 11/14/2009 0:00 | This is an African-American consumer event hosted by CBS | Northeast | Harper | 25000 | 'Consumers |
| | | i : | Radio, Washington, DC for the 11th consecutive year. JTB | | | | |
| | | - | will share a booth with Air Jamaica and will give away a | | e . | | |
| | l. I 1 | The state of the s | prize trip courtesy of Holiday Inn & Air Jamaica. | | T | | |
| Governor's Mansion Bridal Show | Baton Rouge, LA | 11/15/2009 0:00 | This travel agency will host a bridal show to show case | South | Christie | 300 | Consumers |
| | | | Jamaica for weddings and honeymoons | | | | |
| Destination Training - Air Tran Reservation Center | Atlanta, GA | 11/16/2009 0:00 | Train reservation agents on the Jamaica product and | South | Christie | 200 | Agents |
| | | İ | convey a 'welcome' message to these agents | 8 5 6 | | | |
| | | i. | as Air Tran will begin a new service from Atlanta on Feb. | | | | |
| | | | 11, 2010. | | | | |
| Destination Training - Air Tran Reservation Center. | Carrolltón, GA | 11/17/2009 0:00 | Train reservation agents on the Jamaica product and | South | Christie | 85 | Agents |
| | | | convey a 'welcome' message to these agents | | | | |
| | | 2 t- | as Air Tran will begin a new service from Atlanta on Feb. | | | | |
| | | 44/47/2000 0.00 | 11,2010. | | 122 | لي ثيثت ا | 2.3 |
| Destination Training - Travel Impressions | Farmingdale, NY | 11/17/2009 0:00 | Train and update tour operator reservation agents on the destination product. | Northeast | Sinclair | 15 | Agents |
| Destination Training - Apple Vacations | Newtown, PA | 11/18/2009 0:00 | Train and update reservation agents on the Jamaica product. | Northeast | Senior | 50 | Agents |
| Jamaica Day at American Airlines Vacations | Tulsa, OK | 11/18/2009 0:00 | Train and update reservation agents at the American Airlines call center. | Southwest | Rose | 100 | Agents |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target | Qty/Type |
|--|------------------|-----------------|--|-----------|----------------|--------|-----------|
| Destination Training - Air Tran Reservation Center | Savannah; GA | 11/19/2009 0:00 | Train reservation agents on the Jamaica product and convey a will be a second with the converse of the convers | South | Christie | 125 | Agents |
| Philadelphia Enquirer Travel Show | Oaks, PA | 11/21-22/2009 | This annual event is the only travel show in the Philadelphia area and is the fifth largest market in the US with an affluent community with significant buying power. A large number of consumers and travel agents traditionally attend this show. | Northeast | Senior | | Agt/Cons |
| Cape Fear Bridal Show | Southport, NC | 11/21/2009 0:00 | Great opportunity to showcase Jamaica as the premier wedding and honeymoon destination in the Caribbean. | South | Wright | | Consumers |
| Destination Training - Travel Impressions | Philadelphia, PA | 11/25/2009 0:00 | Train and update reservation agents on the Jamaica product. | Northeast | Senior | 100 | Agents |
| Luxury Travel Expo | Las Vegas, NV | 12/1-3/2009 | Largest annual event which attracts travel professionals dedicated to the luxury travel market. Great opportunity to showcase the Jamaica product. | West | Rose/Holland | 4000 | Trade |
| Fantasy Travel's 5th Annual Travel Show | Bradenton, FL | 12/1/2009 0:00 | Opportunity to promote the destination at this consumer travel show. | South | Wright | 300 | Consumers |
| Destination the World Series | Poughkeepsie; NY | 12/4/2009 0:00 | Opportunity to promote the destination at this 2-day event being hosted at the Civic Center. The event will be advertised in print and on radio to consumers in this secondary market of Hudson Valley. | Northeast | Dobson | 1500 | Consumers |
| Destination the World Series | Poughkeepsie, NY | 12/5/2009 0:00 | Opportunity to promote the destination at this 2-day event being hosted at the Civic Center. The event will be advertised in print and on radio to consumers in this secondary market of Hudson Valley. | Northeast | Dobson | 1500 | Consumer |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility 5 | arget Qty/Type |
|---|-----------------------|-----------------|---|-------------|------------------|----------------|
| JTB 2009 Product Launch Sales Call Blitz | KENTUÇKY & OHIO (5 | 12/7-10/2009 | Our trade partners with join with JTB for a sales call blitz of | Midwest | Sales team 🐧 | 90 Agents |
| | | | the following cities - Lexington & Louisville, KY; Cincinnati, | | | |
| | | | Dayton & Columbus, OH to update these agents on the | | | |
| | | | destination product: | | | |
| Women to Watch-Jewish Intl Women | Washington, DC | 12/7/2009 0:00 | Conference and gala luncheon targeting Jewish women in | Northeast | Harper | 750 Consumers |
| | | 1 | the DC area and surrounding areas. JTB will distribute | | | |
| | | | collateral to include the Jewish Diaspora Conference | ! | | 1 |
| | | | scheduled for Kingston in January 2010. | ! | | ! |
| JTB "Family Vacation" Fam Trip | Montego Bay/Ocho Ri | 12/10-14/2009 | Agents will be invited from the Michigan and Ohio cities | Midwest | Mesquita | 12 Agents |
| To remini vacation value in page 1 | Wiontego Bay/ Ocho Ki | 12/10-14/2003 | and will fly over the Orlando, FL gateway to MBJ on a fam | Iviluwest | iviesquita | 12 Agents |
| | | | trip targeted to family travel | | | |
| JTB/Cheeseburger in Paradise | Charlottesville, VA | 12/10/2009 0:00 | JTB will partner with the restaurant "Cheesburger in | Northeast | Harper | 85 Consumers |
| | | į į | Paradise" for a consumer promotion in Virginia to promote | i | | |
| | | | the destination. Event will feature tropical food tasting | | | |
| • | 1 1 | | and live island-style music. Customers will have the | 1 | | |
| | ŀ | s: - | opportunity to wine a trip for two to Jamaica. | | · · | |
| | i | | · · · · · · · · · · · · · · · · · · · | | <u> </u> | |
| GE Cultural Fair. | Jacksonville, FL | 12/10/2009 0:00 | Jamaica will be one of 6 other Caribbean islands | South | Wright | 600 Consumers |
| | | | participating in this cultural fair being presented to | F. | | |
| | | | employees of GE in the Jacksonville area of North Florida. | | | |
| | | | Promotional material and giveaways will be provided. | | | |
| | | | | | | |
| Liberty Travel Buzz Night | Manhattan, NY | 12/15/2009 0:00 | Liberty/GoGo is Jamaica's largest supplier of business from | Northeast | Sinclair | 80 Agents |
| | { ! | | the NE and this event will present an excellent opportunity | | | |
| | | | to update this tour operators agents as we begin the drive | i ! | | |
| • | | <u> </u> | for winter 2009 business. | i - | | 1 |
| Destination Training - Cheap Caribbean.com | Doylestown, PA | 12/22/2009 0:00 | Train and update reservation agents on the destination | Northeast | Senior 3 | 70 Agents |
| essuador raming circup carrocaricons | Doylestown, rA | 22,22,2003,0.00 | product. | ivortijeast | Semoi | \\ \AREIII? |
| JTB/South Sales Call Blitz*CANX to blitz NE | GEORGIA | 1/4-7/2010 | JTB/South Sales Call Blitz*CANX to blitz*NE | | Sales team 40 |) Agents |
| JTB Northeast Sales Call Blitz | New York/NJ | 1/4-8/2010 | Intensive sales call blitz to drive winter bookings. | Northeast | Sales team | 200 Agents |
| | | | | , | | |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target | Qty/Type |
|--|-----------------|--|---|--|--|--------|--------------|
| NJACT Round Table Event (NJ Assn of Central Tvl Prof) | New Jersey | 1/7/2010 0:00 | Opportunity to promote the destination to this group of | Northeast | Sènior | 125 | Agents |
| | | | travel professionals. | | | | |
| United Vacations 2010 Product Launch/Educational Retreat | Las Vegas, NV | 1/8-10/2010 | Opportunity to update the trade on the Jamaica | Midwest | Bucknor | 200 | , |
| | | | destination. | | | | Agents |
| Utah Travel Expo 2010 | Layton, UT | 1/8-9/2010 | | West | Rose | 2500 | Consumers |
| | | | An opportunity to promote the destination at this expo | | | | |
| | | | being organized by Columbus Travel which targets | | | | |
| | | and the state of t | consumers from Salt Lake City, Northern Utah and | | | | |
| | | | Southern Idaho. The event will be heavily promoted on radio and TV as well as through email blasts and the show | | | | |
| | | | itself will incude live radio coverage. | | | | |
| 8th Annual Bay Area Travel Show*CANX | Santa Clara, CA | 1/9-10/2010 | Opportunity to meet with potential travelers who will | West | Holland | 8400 | Agts/Cons |
| Carramac Bay raca traversnow Cray | l | 1/3 10/2010 | attend this show to explore the world of travel and plan | West | Tionand | 0400, | 7.663/ 60113 |
| | | | their next vacation. | · · | | | |
| | | | Mainly consumers will attend this event-approx. 8,000, | - | | | |
| | | <u>:</u> | however travel professionals also participate. | Management of the Control of the Con | | | |
| | | | | | | | 1 |
| Macy's Travel Cruise & Vacation Expo-CANX | Minneapolis, MN | 1/9/2010 0:00 | Annual consumer travel expo which targets upscale | Midwest | McDermoth | 5000 | Consumers |
| | | | travelers visiting the largest shopping mall in the United | | | | |
| | 12.12 | 1.66 | States - Mall of the Americas. | 2 | | | |
| Prestige Travel & Cruises Travel Fair 2010 | Las Vegas, NV | 1/9/2010 0:00 | Prestige Travel is a top producing agency for the state of | West | Rose | 3000 | Consumers |
| | | | Nevada and this Fair will present an opportunity to | | | i | |
| | | 1 | promote the Jamaica product. | · | ; | | |
| Caribbean Marketplace 2010 | San Juan, PR | 1/10-12/2010 | This annual event is recognized as the most important | National | JTB Team | 1600 | Trade |
| | | | tourism marketing event of the year for the Caribbean | | | | |
| | | | region. JTB will take 3 booths. The Min. of Tourism, the | | | | |
| | | | Chairman/DOT, the Deputy Director/Americas as well | | | | |
| | | | as our Regional Directors will all participate. | | | | |
| KC Weddings Bridal Spectacular-CANX | St. Charles, MO | 1/10/2010 0:00 | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | Midwest | Christie | SOOO | Consumers |
| | | 2, 20, 2020 0.00 | A honeymoon show targeting consumers. Jamaica will be | awcst | | 3000 | 22.134111213 |
| | | | promoted as the leading Caribbean honeymoon and | na veletini | | : | |
| | | A company of the comp | wedding destination with travel agency call-to-action. | | | ļ 1 | ! |
| | | d | | 4 : | فبحسمتين بالمابيعة | | |

| ACTIVITY | Location | Date/s | Rationale | REGION . | Responsibility | Target | Qty/Type |
|---|--|-----------------|---|-----------|--------------------------|--------|-------------|
| Macy's Travel Expo | Bloomington, MN | 1/10/2010 0:00 | | Midwest | McDermoth | 2000 | Consumers |
| | | | Travel event showcasing Macy's suppliers at Mall of | 3 | | | |
| | | | America. Extensive booking done on site. Event generates | | | | |
| | | | continuous calls from consumers with additional bookings. | | | | |
| JTB South Sales Calls Blitz*CANX to blitz NE | Orlando, FL | 1/11-14/2010 | JTB will form 3 teams to blitz Orlando and the surrounding | South | Wright | 120 | Agents |
| | | | areas to update agents on the Jamaica product and | | | | - |
| | f' ! : | i | introduce the new Air Tran service scheduled to start up | ŗ | | ! | |
| | | | February 11, 2010. | | | | |
| JTB Northeast Sales Call Blitz | Baltimore, MD | 1/11-15/2010 | Intensive sales call blitz to drive winter bookings. | Northeast | Sales team | 200 | Agents |
| JTB Northeast Sales Call Blitz | Philadelphia, PA | 1/11-15/2010 | Intensive sales call blitz to drive winter bookings. | Northeast | Sales team | 200 | Agents |
| JTB/NE-Upstate NY Secondary City Seminar*CANX | Buffalo, NY | 1/11/2010 0:00 | | Northeast | Dobson | 50 | Agents |
| | | | A series of 4 dinner seminars will be hosted in the upstate | | | | |
| | | ** | NY area to maintain and solidify travel agent relationships | | | | |
| | | | as well as to promote the destination for the 2010 winter | | | | |
| | | | travel season. These seminars will also be support for the | | | | |
| | | | new JetBlue Airways service recently introduced. | | | | |
| JTB/NE-Upstate NY Secondary City Seminar*CANX | Rochester, NY | 1/12/2010 0:00 | | Northeast | Dobson | 60 | Agents |
| | | | A series of 4 dinner seminars will be hosted in the upstate | | ; | | |
| | | 1 | NY area to maintain and solidify travel agent relationships | · [| | | ĺ |
| | - | | as well as to promote the destination for the 2010 winter | | | i | |
| | | | travel season. These seminars will also be support for the | r I | | : | |
| | | | new JetBlue Airways service recently introduced. | | | | |
| JTB/NE-Upstate NY Secondary City Seminar*CANX | Albany, NY | 1/13/2010 18:00 | | Northeast | Dobson | 50 | Agents |
| | | | A series of 4 dinner seminars will be hosted in the upstate | | | | 17.3 |
| | | | NY area to maintain and solidify travel agent relationships | | | | Ž. |
| | | | as well as to promote the destination for the 2010 winter- | | | | |
| | | | travel season. These seminars will also be support for the | | | | |
| | <i>P</i> • • • • • • • • • • • • • • • • • • • | | new Jet Blue Airways service recently introduced. | | | | |
| Avanti Travel Consumer Show | Redding, CA | 1/14/2010 0:00 | Opportunity to promote the destination to clients of this | West | Holland | 400 | Consumers : |
| | | | agency. Discounted packages will be offered to encourage | | i . | 1 | 1 |
| | <u> </u> | 1 | on-site bookings. | <u> </u> | : في يا السام المالية | | |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target | Qty/Type |
|--|------------------|--|---|--------------|--------------------------|--------|------------|
| JTB/NE-Upstate NY Secondary City Seminar*CANX | Fishkill, NY | 1/14/2010 0:00 | | Northeast | Dobson | 50 | Agents |
| | | | A series of 4 dinner seminars will be hosted in the upstate NY area to maintain and solidify travel agent relationships as well as to promote the destination for the 2010 winter travel season. These seminars will also be support for the new JetBlue Airways service recently introduced. | | | | |
| Cruise Brothers Vacation Expo | Lincoln, RI | 1/16-17/2010 | | Northeast | Woolcock | 6000 | Consumers |
| | | | This annual event attracts a large number of consumers | | | | |
| : | 1 | | over a 2-day period and the Jamaica product will receive | , | | | , |
| | | tan de la companya de | great exposure. To jumpstart the winter booking, TNT Vacations will provide on-site booking. | ļ. ļ. | | | , |
| AAA Cruise & Travel Show | San Antonio, TX | 1/16/2010 0:00 | | West | Rose | 350 | Consumers |
| | | | consumer show hosted by AAA Travel. | | | | |
| AAA Cruise & Travel Show | Austin, TX | 1/17/2010 0:00 | Opportunity to promote Jamaica at this annual consumer | Southwest | Rose | 250 | Consumers |
| | | j. | show hosted by AAA Travel. | | | | |
| Baltimore/Washington Bridal Showcase | Greenbelt, MD | 1/17/2010 0:00 | Opportunity to increase wedding and honeymoon business | Northeast | Harper | 1200 | Consumers |
| | | 1/47/2010 | from the Baltimore market. | | | | |
| Cadillac Travel "Travel Expo" | Bloomington, MI | 1/17/2010 0:00 | A travel show planned to generate business during the | Midwest | Mesquita | 5000 | Consumers |
| · | 1 | | peak of winter and will attract a large consumer base. Jamaica will be featured in printed ads that will reach over | \$. 3 | | | |
| | | | 35,000 consumers. | 1 | f. C | ; | |
| Vacation Express Trade Show | Atlanta, GA | 1/18/2010 0:00 | | South | Christie | 135 | Agents |
| | | | Air Tran service from Atlanta to Montego scheduled for | | | | |
| | | | start up on February 11. | | | | |
| JTB Northeast Sales Call Blitz | Boston, MA | 1/19-22/2010 | Intensive sales call blitz to drive winter bookings. | Northeast | Sales team | 160 | Agents |
| Connecticut CTO & Travel Impressions Jamaica Presentatio | New Haven, CT | 1/19/2010 0:00 | | Northeast | Dobson | . 80 | Agents 💛 🥻 |
| | | | Jamaica will be showcased at this meeting which presents: | | | | |
| | | | an excellent opportunity for the JTB and supplier partners | | | | |
| | | | to connect with members/travel partners. | NA:- | NA-Dame di | | Consum |
| About & Beyond Travel "Jamaica Night" | Duluth, MN | 1/20/2010 0:00 | JTB will sponsor at Jamaica Night at this travel agency. | Midwest | McDermoth | 50 | Consumers |
| ADDUC & DOJOHO TIGGET SUITUICO HISTIC | , Daidell, 14114 | 1,20,2010 0.00 | The win sponsor actamated Hight at this traver agency. | | فالجساء سنداستند أدارمته | | |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Farget Qty/Type |
|--|------------------|----------------|--|------------|----------------|-----------------|
| Golfweek's Golfest | Orlando, FL | 1/23-24/2010 | Opportunity to showcase Jamaica as a major golf | South | Wright | 5000 Consumers |
| | | | destination and to highlight their close proximity to some | | | 1 |
| | | | of the finest resorts in Jamaica. | | | |
| Breton Village Travel Show | Grand Rapids, MI | 1/23/2010 0:00 | | Midwest | Mesquita | 2000 Consumers |
| | | | This annual consumer show held at an upscale mall and | ! | | |
| | | | hosted by Breton Village Travel attracts a large audience | i ! | | |
| | | | and is the only call-to-action consumer show of major | ! ! | | |
| | | | signivicance in the Michigan area. Presents a great | ļ | | |
| | | | opportunity to promote the destination. | <u></u> | | |
| Majestic Travel Honeymoon Show-CANX | St. Charles, MO | 1/24/2010 0:00 | | Midwest | Christie | 225 Consumers |
| | | | A honeymoon show targeting consumers. Jamaica will be | | | |
| | | | promoted as the leading Caribbean honeymoon and: | | | |
| | | | wedding destination with travel agency call-to-action. | | | |
| Mann Travels | Charlotte, NC | 1/24/2010 0:00 | | South | Christie | 1500 Consumers |
| COURSELATE STATE OF THE CONVENTION | | 1/24/2020/2020 | will be used to promote the destination. | | | |
| Gulliver is Travel Vacation Expo*CANX by JTB | Germantown, TN | 1/24/2010 0:00 | The combination of cold weather, daily non-stop service | South | Wright | 750 Consumers |
| | ** | | and a travel expo hosted by one of Jamaica's major. | | | |
| | | | producers will provide an opportunity to present Jamaica | | | |
| | | | to consumers who are already planning their summer. | | | |
| JTB Midwest Sales Call Blitz | Chicago, IL | 1/25-29/2010 | Intensive sales call blitz to drive winter bookings. | Midwest | Sales team | 200 Agents |
| JTB Product Launch Winter Series (secondary cities)*CANX | Indianapolis, IN | 1/25/2010 0:00 | Annual dinner presentation in the secondary cities to | Midwest | Bučknor | 45 Agents |
| | | | update the trade and encourage bookings for the winter | ~ . | | |
| | | | season. | | | |
| RCMA (Religious Conference Mgmt Assn) | Indianapolis, IN | 1/26-29/2010 | Annual conference/trade event specifically targeting the | Groups | Bullock | 2000 Planners |
| | l. | | US religious planners. | - | | |
| JTB Product Launch Winter Series (secondary cities)*CANX | Merrillville, IN | 1/26/2010 0:00 | Annual dinner presentation in the secondary cities to | Midwest | Bucknor | 60 Agents |
| | | | update the trade and encourage bookings for the winter | | | |
| | | | season. | | | |
| JTB Product Launch Winter Series (secondary cities)*CANX | Oaklawn, IL | 1/27/2010 0:00 | Annual dinner presentation in the secondary cities to | Midwest | Bucknor | 70, Agents |
| | | 1 | update the trade and encourage bookings for the winter | • | | ; 1 |
| | | | season. | | , | |

| ACTIVITY | Location | Date/s | Rationale | REGION | Responsibility | Target | Qty/Type |
|---|------------------|----------------|---|-----------|----------------|-------------|-----------|
| JTB Product Launch Winter Series (secondary cities) *CANX | Rockford, IL | 1/23/2010 0:00 | Annual dinner presentation in the secondary diffes to update the trade and encourage bookings for the winter season. | Midwest | Bucknor | 33 3 | Agents |
| AFUWI (Amer. Found. for University of the West Indies) Ga | New York, NY | 1/28/2010 0:00 | JTB's support of this annual Jamaican/Caribbean Diaspora Fundraising Gala. | Northeast | MS/TK/RW | 300 | Consumers |
| ING Total Health & Fitness Expo | Miami, FL | 1/29-30/2010 | This is now an annual event which attracts a large number of sports/fitness enthusiats and JIB will partner with Reggae Marathon Ltd. to promote the destination product to these consumers and fitness enthusiasts worldwide. | South | Wright | 30000 | Consumers |
| 14th Annual Morris Murdock Travel Show | Sandy, UT | 1/29-30/2010 | Opportunity to promote the destination directly to consumers in UTah. | West | Holland | 2500 | Consumers |
| Pleasant Holidays Travel Fair | The Villages, FL | 1/30/2010 0:00 | Largest street fair in this affluent community to promote travel to consumers. | South | Wright | 5000 | Consumers |
| 2010 AAA Arizona Travel Show | Phoenix, AZ | 1/30-31/2010 | This event is expected to attract at least 10,000 attendees and will have on-site booking capabilities. It will also provide the opportunity to promote the new US Airways service PHX/MBJ scheduled to start up December 17, 2009. | West | Rose | 10000 | Consumers |
| AAA Cruise & Travel Show | Houston; TX | 1/31/2010 0:00 | Opportunity to promote Jamaica at this annual consumer show hosted by AAA Travel. | Southwest | Rose | 1500 | Consumers |
| Apollo Travel's 12th Annual Travel Show | Melbourne, FL | 1/31/2010 0:00 | Lend support to travel agency's show and use opportunity to promote the destination to consumers in this North Florida city. | South | Wright | 150 | Consumers |

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